

## **Operationally Focused Private Equity**

## INVESTING IN THE LOWER MIDDLE MARKET

VOPNE CAPITAL is focused on delivering returns from growth, not cost-cutting or financial engineering. We believe in capitalizing our businesses with conservative capital structures so they can thrive in any environment, and that optimum value is created when cash flows are funding growth investments versus paying down debt.

## **INVESTMENT CRITERIA**

- TARGET INDUSTRIES: Manufacturing and Industrial Services
- INVESTMENT TYPE: Majority-Control, Recapitalizations, and Buy-outs
- BUSINESS PROFILE: Engineered Products / Mission-Critical Services
- REVENUE PROFILE: \$10 \$60 Million
- EBITDA PROFILE: \$2 \$8 Million (no minimum for add-ons)
- EQUITY INVESTMENT: \$10 \$30 Million Per Platform Company

## Current And Former Portfolio Companies

	DESCRIPTION	YEAR INVESTED	FUND STATUS
Coastal Manufacturing	A leading designer and manufacturer of food processing equipment	2023	FUND II / ACTIVE
Radio Design Labs	Audio, video, and control modules used in professional audio-visual systems	2022	FUND II / ACTIVE
ColorCoat, Inc.	Coatings applicator serving the window and door industry	2020	FUND II / ACTIVE
CORONADO	Precision-machined components for the aerospace and defense industries	2019	FUND II / ACTIVE
DOLPHIN MACHINE	Precision-machined components for the aerospace and specialty pump industries	2018	FUND II / ACTIVE
<b>RATPAC</b> <sup>®</sup>	Lighting control and power distribution equipment for the motion picture industry	2018	FUND II / ACTIVE
<b>TOLEMAR</b> MANUFACTURING	After-market parts and accessories for motorcycles and ATVs	2017	FUNDI / EXITED
The Stretch Wrapping Experts	Stretch wrap machine and pallet wrapping machine manufacturer	2016	FUNDI / EXITED
StarSeismic	Designer, engineer, and manufacturer of Buckling Restrained Braces	2015	FUNDI / EXITED
VACUTECH	Central vacuum systems for the car wash industry	2014	FUNDI / EXITED

Vopne Team

JIM BLOOM

TOM SMITH

CLAY DUKES

Founded in 2013, Vopne Capital is an operationally focused private equity firm partnering with management teams across the U.S. and Canada, to support and drive long-term value creation.

VOPNE.COM

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